



28 January 2016

C.S. Irish  
101 Notre Dame Ave.  
South Bend, IN 46656

Dear C.S. Irish,

On behalf of Innovative Business Technologies Inc., I am pleased to extend you a position in our People & Computers Division. Your tremendous record and outstanding interpersonal skills demonstrate what it takes to succeed at our prestigious company.

We first met you at Engineering Industry Day in the Joyce Center, and we were immediately impressed that you knew the essential first rule of employer courtship - wield a leather padfolio. Our initial greeting and formulaic conversation indicated that you had the necessary foresight to either practice these skills at the career center or recall the dialogue that comes as second nature when you speak to your parent's friends. While potentially qualified individuals were abundant that day, IBT had a strong feeling you would fit.

Once the career center conveniently coordinated and quasi-legally bound you to attend our interview, we got to know the real you. The *real* Notre Dame CSE student. It was a semi-technical employer's dream.

We could tell that your inexperience with coding prior to college had led you to develop skills that are in no way directly applicable to your position, but foster excellent management potential. Don't think for a second that we didn't notice your chit-chat with adjacent applicants about Owen's upcoming "Networking" event. This clear affirmation that you like to socialize and gossip about happenings in your field of study showed you'll be a natural at company happy hours. Additionally, participation in service events and affiliations with Campus Ministry washed away any concern that you might fit the the angsty, anti-establishment hacker stereotype. Then you saved the best for last... You could hold a surface-level conversation about football during the obligatory small talk interview closure! This will prove useful during quarterly meetings with sales staff.

Of course, we could not *completely* neglect to investigate your technical abilities. After all, you will need to prove your technical prowess for an average of 2.67 years before transitioning into the leadership role you'll likely fulfill for the rest of your career. But, like getting an A in Fundamentals II, you breezed through this section. Feel more comfortable with languages like C++ and Python rather than more modern ones like Java and Ruby? Perfect! We too choose to remain about a decade behind the curve on technology stacks. Your impressive ability to avoid

making any legitimate contributions to open source projects and then give a full presentation on those contributions convinced our team that you would excel at convincing customers that our ridiculously priced services are actually essential to their business. Finally, you confirmed our shared belief that you are in fact superior to an IT Management major when you mentioned your “familiarity” with Scheme and disdain for Matlab. Innovative Business Technologies truly values engineers who, at best, possess a surface level understanding of the physical world and engineering systems.

We realize we are not an incredibly well-known company like Google or Apple, but we hope that you, like many of your peers, will choose to join us at our Chicago location solely based on our proximity to Notre Dame football games. If you choose to accept the offer, please return this signed letter to us no later than Monday, February 8, 2016. We look forward to hopefully welcoming you to the team!

Sincerely,  
Iwento N. Dame II  
*Head Recruiter*  
*Innovative Business Technologies*

I accept the above offer: \_\_\_\_\_  
(Signature) (Date)